## YOUR QUICK GUIDETO

## MORTGAGE

## 101

## what you can expect | Priority

EXPERIENCE A

## BETTER WAY

TO BUY A HOME

PRESENTED BY

PRIORITY HOME LENDING

# Priority 

# MORTGAGE LOAN TYPES 

- Conventional loans
- Jumbo loans
- FHA Insured Ioans
- VA Insured loans
- USDA loans


## CONVENTIONAL

## CONFORMING LOANS

- 3\% minimum required down payment for qualified buyers
- $50 \%$ maximum debt ratio ( $30 \%$ in some cases)
- 620 minimum credit score
- \$766,550 maximum loan amount
- \$977,500 high balance loan amount for King, Pierce, and Snohomish counties
- Private Mortgage Insurance (PMI) required with less than $20 \%$ down payment
- Seller contributions up to $3 \%$ ( $6 \%$ with minimum $10 \%$ down payment)


## JUMBO (NON-CONFORMING LOANS)

- $10 \%$ minimum down payment
- Loan amounts above \$766,550
- 620 minimum credit score (lower allowed under certain circumstances)
- 3-48 months of PITIA (Principal, Interest, Taxes, Insurance, and Homeowner Association Dues) required in reserves


## FHA

## INSURED LOANS

- $3.5 \%$ minimum required down payment
- No income limit, not limited to first-time homebuyers
- Flexible debt ratio is limited to 50\% (additional credit score requirements apply)
- 500 minimum credit score
- \$977,500 loan limit for King, Pierce, and Snohomish counties
- Mortgage Insurance Premium (MIP) upfront and monthly
- Seller contributions up to 6\%



## VA

## INSURED LOANS

- Up to 100\% financing, no down payment required based on VA eligibility
- No mortgage insurance
- \$766,550 maximum loan amount up to $100 \%$ financing
- \$977,500 Ioan limit for King, Pierce, and Snohomish counties
- Seller contributions limited to 4\%


## USDA

## GUARANTEED LOANS

- Property determines eligibility
- Up to 100\% financing, no down payment required
- No mortgage insurance
- Maximum debt ratio determined by GUS
- Minimum credit score determined by GUS



## WHAT'S CREDIT

## GOT TO DO WITH IT?

## ALONG WITH OTHER FINANCIAL FACTORS, CREDIT SCORE AFFECTS:

- Type of loan program
- Interest rate and terms
- Loan approval


WHAT ARE

## CREDIT SCORE RANGES?

FICO ${ }^{\circ}$ SCORES RANGE FROM 300-850
The higher the number, the better

## WHAT IS

# DEBT-TO-INCOME RATIO (DTI)? 

- Shows if a borrower can afford their monthly mortgage payment
- Listed as a percentage of income that is spent on monthly debt


# BORROWER'S MONTHLY DEBTS <br>  

BORROWER'S
PRE-TAX INCOME

## WHAT QUALIFIESAS "DEBT".FORA

## MORTGAGE LOAN?

ITEMS LISTED ON A CREDIT REPORT
CAR LOANS, MORTGAGES, CREDIT CARD PAYMENTS, ETC.

NOT UTILITY BILLS, HEALTH insurance, CAR INSURANCE

## GENERAL LOAN PROCESS

## T





- Prequalification / PO Link /

Priority Website

- Conditional Approval
- Contract
- Disclosures
- Loan documents
- Processing
- Underwriting
- Loan conditions
- Closing


## THE HOMEBUYING

## PROCESS



## THE SIMPLY CLOSER TO HOME ADVANCED APPROVAL

## PROCESS



Valid for FHA, Conforming Conventional, and High-Balance Conventional Loans for owner-occupied, single-family home purchases. Full income and asset documentation, signed Social Security authorization, 4506-T tax transcript forms, driver's license for each loan applicant, and additional documentation as requested by the Loan Officer required. Appraisal must be approved by underwriting and title must be acceptable. This program description is not a commitment to lend. Borrower must meet qualification criteria and agree to the program's terms and conditions.

## WHAT IS THE DIFFERENCE BETWEEN

## PREQUALIFIED AND LOAN COMMITMENT?

Prequalification is the first step in the mortgage process. This is where you meet with a lender, give them all your financial information, and find out what kind of loan and house you qualify for. It's an estimate, not a guarantee.

Ryan Fitzgerald, owner of Raleigh Realty, explains, "A conditional approval is actually stronger than a prequalification. Though the word 'conditional' sounds misleading. The conditional approval, or 'Loan Commitment Letter' as it is sometimes called, is the highest form of a guarantee a lender can give." Receiving this letter means your approval is based on having already been reviewed by an underwriter. Compare this to a prequalification, Fitzgerald says, which still needs to go through underwriting with some additional hoops to jump through.

- Prequalification is based on estimates. A loan commitment is based on documented information.
- A loan commitment verifies your income, assets, and credit.
- This approval is a written conditional commitment from your lender.
- A conditional approval tells sellers and your realtor that you're serious about buying.
- The conditional approval gives you some of the strongest negotiating power when you put an offer on a house. Once you find a home, your loan can close faster.


## FROM OTHER COMPANIES

To:

Re:
Loan Conditional Approva

May 8, 2017

Congratulations! It is a great pleasure to announce that we have conditionally approved your request for the below referenced home loan. My team and I are committed to seeing this transaction through to close and look forward to working with you in the days ahead.

Loan Terms:
Sales Price: $\quad \$ 250,000$
Loan Type: Conventional
Down Payment: $\quad 30 \%$
Closing Costs: Seller may contribute up to $3 \%$ of the sales price
Specific conditions required prior to closing include the following:
Satisfactory appraisal supporting value at purchase price.
Satisfactory title report and insurance binder.
Approval is subject to final review of documentation by investor.
Conditional Approval expires 90 days from the date stated above.
This Conditional Approval is based on underwriting's review and verification of income, assets and credit information only and is not a commitment to lend. Loan approval is also contingent upon satisfaction of all underwriting requirements and conditions. Approval is subject to change or cancellation if a requested loan no longer meets investor or regulatory requirements.

Thank you again for the opportunity to earn your business. We look forward to serving your mortgage needs for a lifetime. Again, Congratulations!

Sincerely,

CONGRATULATIONS! We're happy to let you know you've been preapproved for a mortgage in the amount of $\$ 285,000.00$ !

This
preapproval letter provides you with an estimate of the
loan amount you may qualify for.

What you need to know
This preapproval means:

- You've filled out a mortgage application.
- We've checked your credit.
- We've conducted an initial automated underwriting review based on the information you provided.

This preapproval is not a commitment to lend. You will need to finalize your mortgage application, and we will need to verify your information and review your financial documentation before we can make a decision on your application, A loan commitment also depends on property acceptability and eligibility, including the appraisal and title report. Preapprovals are subject to change or cancellation if your requested loan no longer meets applicable regulatory change or cance

What you need to do
Give the following copy of this letter with the details of your preapproval to your real estate professional. It will help as you work together to find a home.

## Next steps

We'll work together to help you finalize your loan application, understand and choose your home loan options, and learn about the home financing process, so you know what to expect.
We're here to help
We appreciate the opportunity to help you with your home financing needs. If you have any questions, please call me. I'll be here to help you every step of the way.

Details of your
preapproval:

Mortgage amount:
\$285,000.00
Purchase price: \$300,000.00
Loan type: Conventional
Loan term: 360
Interest rate (not currently
locked): $4.250 \%$
Annual Percentage Rate*:
$4.859 \%$
Down payment: \$15,000.00
Principal \& interest:
\$1,402.03
Estimated monthly
payment: \$1,811.72
County:
State:
Preapproval on: 03/03/2017
Preapproval expires on:
07/01/2017
This information is accurate as of date of printing and is subject to change.
*Your actual rate, payment, and costs could be higher. Get an official Loan Estimate before choosing a loan.*

Date:
Loan Number:

## Borrower Name:

Based on the information that you have provided to me as described below, it has been determined that you are eligible and pre-approved to meet the financial requirements of the loan.

Loan (describe as follows):

$1 \square$ $\square$ have $\square$ $\square$ have not reviewed the prospective applicant's credit report.
$1 \square$ havehave not reviewed the prospective applicant's credit score.

The following additional items have been reviewed:

| Information | Yes | No | Not <br> Applicable | Provided <br> Verbally | Provided <br> in Writing |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Income | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Available cash for down payment and payment of closing costs | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Debts | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Assets | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |

This is not a commitment to lend. Approval of the loan requires:
(1) verification of the information that the prospective applicant has provided;
(2) your financial status and credit report to remain substantially the same until the loan closes;
(3) the collateral for the loan (the subject property) to satisfy the lender's requirements (for example, appraisal, title, survey, condition, and insurance);
(4) the loan, as described, to remain available in the market;
(5) execution of the loan documents the lender requires; and
(6) the following additional items (list):

Date:

## Name:

Address:

Property Address:

Congratulations! Your application for a mortgage loan has been approved. PRIORITY HOME LENDING, LLC., along with its affiliates, has reviewed your signed application, credit report, and credit score and has verified your income, available cash for both a down payment and closing costs, debts, and other assets. Your final approval is subject to the following terms:


The interest rate is not locked in unless you have signed the "Interest Rate and Price Determination Agreement."

You are approved for the above-mentioned loan provided that your credit worthiness and financial position do not materially change prior to closing, which will be validated by reverifying credit report prior to closing, and:

- The subject property is appraised for an amount not less than the purchase price
- The title insurance commitment is acceptable to PRIORITY HOME LENDING, LLC. and its affiliates' requirements
- The subject property's condition meets PRIORITY HOME LENDING, LLC. and its affiliates' requirements
- The subject property is insured in accordance with PRIORITY HOME LENDING, LLC. and its affiliates' requirements
- You execute the loan documents PRIORITY HOME LENDING, LLC. and its affiliates require at escrow (closing)
- All additional requirements and conditions as required by lender are satisfactorily provided and acceptable

This commitment expires in 30 days.

This loan commitment is issued only to the borrower named above. This loan commitment letter cannot be relied upon by a third party, and no action, claim or loss can be pursued against PRIORITY HOME LENDING, LLC. or its affiliates by any claimed third party beneficiary based upon this letter. This loan commitment letter is not issued with the intent to satisfy any contractual requirements that you may have with the seller of your proposed new home or with any other third party. This commitment is also conditional upon your agreement to hold PRIORITY HOME LENDING, LLC. and its affiliates harmless from any claims relating to the possible loss of your earnest money deposit.

No representation relating to this loan, oral or written, made by PRIORITY HOME LENDING, LLC. and its affiliates, its employees or agents shall have any force or effect except as stated in this letter. The terms of this letter may be changed only in writing by PRIORITY HOME LENDING, LLC. and its affiliates.

# EXAMPLE LOAN ESTIMATE 

| Loan Estimate |  | LOAN TERM | 30 years |
| :---: | :---: | :---: | :---: |
| DATEISSUED 05／03／2018 |  | PURPOSE | Purchase |
| APPLICANTS $\begin{array}{ll}\text { JA } \\ & \text { D } \\ & 1 \\ & \mathrm{~S} \\ & \end{array}$ |  | PRODUCT | Fixed Rate |
|  |  | LOAN TYPE | 区Conventional $\square \mathrm{FHA} \square \mathrm{VA} \square$ |
|  |  | LOAN ID \＃ | 9980019229 |
| SPOKANE，WA 99201 |  | RATE LOCK | $\square$ NO $\backslash$ YES，until 05／31／2018 at 11：59 PM PDT |
| PROPERTY 123 HOYT |  |  | Before closing，your interest rate，points，and lender credits can |
| EVERETT，WA 98201 |  |  | closing costs expire on 05／17／2018 11：59 PM PDT． |
| SALE PRICE \＄500，000 |  |  |  |
| Loan Terms |  | Can this amount increase after closing？ |  |
| Loan Amount | \＄450，000 | NO |  |
| Interest Rate | 4．250\％ | NO |  |
| Monthly Principal \＆Interest See Projected Payments below for your Estimated Total Monthly Payment |  | NO |  |
|  | \＄2，213．73 |  |  |
| Prepayment Penalty |  | Does the loan have these features？ |  |
|  |  | NO |  |
| Balloon Payment |  | NO |  |


| Projected Payments |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Payment Calculation | Years 1－7 |  | Years 8－30 |  |  |
| Principal \＆Interest | \＄2，213．73 |  | \＄2，213．73 |  |  |
| Mortgage Insurance | ＋ | 131 | ＋ | － |  |
| Estimated Escrow Amount can increase over time | ＋ | 521 | ＋ | 521 |  |
| Estimated Total Monthly Payment |  | \＄2，866 |  | \＄2，735 |  |
| Estimated Taxes，Insurance \＆Assessments <br> Amount can increase over time | $\begin{aligned} & \$ 646 \\ & \text { a month } \end{aligned}$ | This estim <br> 区Property <br> 区Homeow <br> 区Other：H <br> See Section <br> property c | ion Dues rowed prop | costs．You | In escrow？ <br> YES <br> YES <br> NO <br> pay for other |


| Costs at Closing |  |  |
| :---: | :---: | :---: |
| Estimated Closing Costs | \＄9，327 | Includes $\$ 4,860$ in Loan Costs $+\$ 4,567$ in Other Costs－$\$ 100$ in Lender Credits．See page 2 for details． |
| Estimated Cash to Close | \＄48，780 | Includes Closing Costs．See Calculating Cash to Close on page 2 for details． |
| LOAN ESTIMATE Visit www．consumerfinance．gov／mortgage－estimate for general information and tools．PAGE 1 OF 3 • LOAN ID \＃ 99800192230000Powered by Docu Prep Inc． |  |  |


| Loan Costs |  |
| :--- | ---: |
| A. Origination Charges | $\mathbf{\$ 1 , 2 9 5}$ |
| Processing Fee |  |
| Underwriting Fee | $\$ 600$ |
|  | $\$ 695$ |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
| B. Services You Cannot Shop For | $\mathbf{\$ 1 , 3 2 4}$ |
| Appraisal Fee | $\$ 1,000$ |
| Credit Report Fee | $\$ 150$ |
| Document Preparation Fee | $\$ 17$ |
| Flood Certification | $\$ 7$ |
| InspectionFee | $\$ 150$ |


| Other Costs |  |
| :--- | ---: |
| $\mathbf{E .}$ Taxes and Other Government Fees | $\mathbf{\$ 2 6 0}$ |
| Recording Fees and Other Taxes | $\$ 250$ |
| Transfer Taxes | $\$ 10$ |
| F. Prepaids | $\$ 1, \mathbf{3 0 2}$ |
| Homeowner's Insurance Premium (12 months) | $\$ 1,250$ |
| Mortgage Insurance Premium ( months) |  |
| Prepaid Interest (\$52.3972 per day for 1 days @ 4.250\%) | $\$ 52$ |
| Property Taxes ( months) |  |


| G. Initial Escrow Payment at Closing |  | $\mathbf{\$ 1 , 4 5 8}$ |  |
| :--- | ---: | ---: | ---: |
| Homeowner's Insurance | $\$ 104.17$ per month for | 2 mo | $\$ 208$ |
| Mortgage Insurance | $\$ 131.25$ per month for | 0 mo | $\$ 0$ |
| Property Taxes | $\$ 416.67$ per month for | 3 mo. | $\$ 1,250$ |
|  |  |  |  |
|  |  |  |  |
| H. Other |  | $\mathbf{\$ 1 , 5 4 7}$ |  |
| Title - Owner's Title Policy (optional) | $\mathbf{\$ 1 , 5 4 7}$ |  |  |


| I. TOTAL OTHER COSTS (E + F + G + H) | $\mathbf{\$ 4 , 5 6 7}$ |
| :--- | ---: |
| J. TOTAL CLOSING COSTS | $\mathbf{\$ 9 , 3 2 7}$ |
| D + I | $\$ 9,427$ |
| Lender Credits | $-\$ 100$ |
| Calculating Cash to Close |  |
| Total Closing Costs (J) | $\$ 9,327$ |
| Closing Costs Financed (Paid from your Loan Amount) | $\$ 0$ |
| Down Payment/Funds from Borrower | $\$ 50,000$ |
| Deposit | $-\$ 4,000$ |
| Funds for Borrower | $\$ 0$ |
| Seller Credits | $-\$ 2,000$ |
| Adjustments and Other Credits | $-\$ 4,547$ |
| Estimated Cash to Close | $\$ 48,780$ |

## Additional Information About This Loan



## Other Considerations

## Appraisal

## Assumption

## Homeowner's

Insurance

Late Payment

Refinance

Servicing

We may order an appraisal to determine the property's value and charge you for this appraisal. We will promptly give you a copy of any appraisal, even if your loan does not close. You can pay for an additional appraisal for your own use at your own cost.

If you sell or transfer this property to another person, we $\square$ will allow, under certain conditions, this person to assume this loan on the original terms.区 will not allow assumption of this loan on the original terms.

This loan requires homeowner's insurance on the property, which you may obtain from a company of your choice that we find acceptable.

If your payment is more than 15 days late, we will charge a late fee of $5 \%$ of the monthly principal and interest payment.

Refinancing this loan will depend on your future financial situation, the property value, and market conditions. You may not be able to refinance this loan.

We intend
$\square$ to service your loan. If so, you will make your payments to us.
区to transfer servicing of your loan.

## Confirm Receipt

By signing, you are only confirming that you have received this form. You do not have to accept this loan because you have signed or received this form.

# EXAMPLE CLOSING DISCLOSURE 

Closing Disclosure

Closing Information

| Date Issued | $5 / 3 / 2018$ |
| :--- | :--- |
| Closing Date | $5 / 31 / 2018$ |
| Disbursement Date | $5 / 31 / 2018$ |
| Settlement Agent | FIRST AMERICAN TITLE - EVERETT |
| File \# | JA437542431 |
| Property | 123 HOYT |
|  | EVERETT, WA 98201 |
| Sale Price | $\$ 500,000$ |


| Loan Terms |  | Can this amount increase after closing? |
| :--- | :--- | :--- |
| Loan Amount | $4.250 \%$ | NO |
| Interest Rate | NO |  |
| Monthly Principal \& Interest <br> See Projected Payments below foryour <br> Estimated Total Monthly Payment | $\$ 2,213.73$ | NO |
|  | NO |  |
| Prepayment Penalty | NO |  |
| Balloon Payment |  | Does the loan have these features? |



## Costs at Closing

| Closing Costs | $\$ 7,554.92$ | Includes \$4,755 in Loan Costs + \$2,899.92 in Other Costs -\$100 in Lender <br> Credits. See page 2 for details. |
| :--- | :--- | :--- |
| Cash to Close | $\$ 47,817.92$ | Includes Closing Costs. See Calculating Cash to Close on page 3 for details. |
| CLOSING DISCLOSURE <br> 30001 | PAGE 1 OF 5 • LOAN ID \# 9980019229 |  |
| Powered by Docu Prep Inc. © |  |  |

Closing Cost Details


Other Costs

| E. Taxes and Other Government Fees | \$0.00 |  |  |
| :---: | :---: | :---: | :---: |
| 01 Recording Fees Deed: Mortgage: \$100.00 |  | \$100.00 |  |
| 02 Transfer Taxes |  |  |  |
| F. Prepaids | \$1,3 |  |  |
| 01 Homeowner's Insurance Premium (12 mo.) to USAA | \$1,250.00 |  |  |
| 02 Mortgage Insurance Premium ( mo.) |  |  |  |
| 03 Prepaid Interest (\$52.40 per day from 5/31/18 to 6/1/18) | \$52.40 |  |  |
| 04 Property Taxes ( mo.) |  |  |  |
| 05 |  |  |  |
| G. Initial Escrow Payment at Closing | \$1,5 |  |  |
| 01 Homeowner's Insurance (\$104.17 per month for 2 mo.) | \$208.34 |  |  |
| 02 Mortgage Insurance ( $\$ 131.25$ per month for 0 mo.) |  |  |  |
| 03 Property Taxes (\$416.67 per month for 4 mo.) | \$1,666.68 |  |  |
| 04 |  |  |  |
| 05 |  |  |  |
| 06 |  |  |  |
| 07 |  |  |  |
| 08 Aggregate Adjustment | -\$312.50 |  |  |
| H. Other |  |  |  |
| 01 HOA Transfer Fee to Springhill Assoc | \$35.00 |  |  |
| 02 Title - Owner's Title Policy (optional) to FIRST AMERICAN TITLE - EVERETT |  | -\$737.00 |  |
| 03 |  |  |  |
| 04 |  |  |  |
| 05 |  |  |  |
| 06 |  |  |  |
| 07 |  |  |  |
| 08 |  |  |  |
| I. TOTAL OTHER COSTS(Borrower-Paid) | \$2,8 |  |  |
| Other Costs Subtotals ( $\mathrm{E}+\mathrm{F}+\mathrm{G}+\mathrm{H}$ ) | \$2,899.92 |  |  |
| J. TOTAL CLOSING COSTS (Borrower-Paid) | \$7,5 |  |  |
| Closing Costs Subtotals ( $\mathrm{D}+\mathrm{I}$ ) | \$7,654.92 | -\$637.00 |  |
| Lender Credits | -\$100.00 |  |  |


| Calculating Cash to Close | Use this table to see what has changed from your Loan Estimate. |  |  |
| :---: | :---: | :---: | :---: |
|  | Loan Estimate | Final | Did this change? |
| Total Closing Costs (J) | \$9,327.00 | \$7,554.92 | YES - See Total Loan Costs (D) and Total Other Costs (I) |
| Closing Costs Paid Before Closing | \$0.00 | \$0.00 | NO |
| Closing Costs Financed <br> (Paid from your Loan Amount) | \$0.00 | \$0.00 | NO |
| Down Payment/Funds from Borrower | \$50,000.00 | \$50,000.00 | NO |
| Deposit | -\$4,000.00 | -\$4,000.00 | NO |
| Funds for Borrower | \$0.00 | \$0.00 | NO |
| Seller Credits | -\$2,000.00 | -\$2,000.00 | NO |
| Adjustments and Other Credits | -\$4,547.00 | -\$3,737.00 | YES - See details in Sections K and L. |
| Cash to Close | \$48,780.00 | \$47,817.92 |  |


| Summaries of Transactions Use this table to see a summary of your transaction. |  |  |  |
| :---: | :---: | :---: | :---: |
| BORROWER'S TRANSACTION |  | SELLER'S TRANSACTION |  |
| K. Due from Borrower at Closing | \$507,554.92 | M. Due to Seller at Closing |  |
| 01 Sale Price of Property | \$500,000.00 | 01 Sale Price of Property |  |
| 02 Sale Price of Any Personal Property Included in Sale |  | 02 Property Included in Sale |  |
| 03 Closing Costs Paid at Closing | \$7,554.92 | 03 |  |
| 04 |  | 04 |  |
| Adjustments |  | 05 |  |
| 05 |  | 06 |  |
| 06 |  | 07 |  |
| 07 |  | 08 |  |
| Adjustments for Items Paid by Seller in Advance |  | Adjustments for Items Paid by Seller in Advance |  |
| 08 City/Town Taxes ___ to __ |  | 09 City/Town Taxes | to |
| 09 County Taxes ___ to ___ |  | 10 County Taxes | to |
| 10 Assessments ____ to ___ |  | 11 Assessments | to |
| 11 |  | 12 |  |
| 12 |  | 13 |  |
| 13 |  | 14 |  |
| 14 |  | 15 |  |
| 15 |  | 16 |  |
| L. Paid Already by or on Behalf of Borrower at Closing | \$459,737.00 | N. Due from Seller at Closing |  |
| 01 Deposit | \$4,000.00 | 01 Excess Deposit |  |
| 02 Loan Amount | \$450,000.00 | 02 Closing Costs Paid at Closing (J) |  |
| 03 Existing Loan(s) Assumed or Taken Subject to |  | 03 Existing Loan(s) Assumed or Taken Subject to |  |
| 04 |  | 04 Payoff of First Mortgage Loan |  |
| 05 Seller Credit | \$2,000.00 | 05 Payoff of Second Mortgage Loan |  |
| Other Credits |  | 06 |  |
| 06 GIFT FROM RELATIVE | \$3,000.00 | 07 |  |
| 07 |  | 08 Seller Credit |  |
| Adjustments |  | 09 |  |
| 08 Seller Credit Towards Title Ins | \$737.00 | 10 |  |
| 09 |  | 11 |  |
| 10 |  | 12 |  |
| 11 |  | 13 |  |
| Adjustments for Items Unpaid by Seller |  | Adjustments for Items Unpaid by Seller |  |
| 12 City/Town Taxes ___ to __ |  | 14 City/Town Taxes | to |
| 13 County Taxes ___ to ____ |  | 15 County Taxes | to |
| 14 Assessments ___ to ____ |  | 16 Assessments | to |
| 15 |  | 17 |  |
| 16 |  | 18 |  |
| 17 |  | 19 |  |
| CALCULATION |  | CALCULATION |  |
| Total Due from Borrower at Closing (K) | \$507,554.92 | Total Due to Seller at Closing (M) |  |
| Total Paid Already by or on Behalf of Borrower at Closing (L) | -\$459,737.00 | Total Due from Seller at Closing ( N ) |  |
| $\underline{\text { Cash to Close X From } \square \text { To Borrower }}$ | \$47,817.92 | Cash $\square$ From $\square$ To Seller |  |

## Loan Disclosures

## Assumption

If you sell or transfer this property to another person, your lender
$\square$ will allow, under certain conditions, this person to assume this loan on the original terms.
区 will not allow assumption of this loan on the original terms.

## Demand Feature

## Your loan

$\square$ has a demand feature, which permits your lender to require early repayment of the loan. You should review your note for details.
X does not have a demand feature.

## Late Payment

If your payment is more than 15 days late, we will charge a late fee of $5 \%$ of the monthly principal and interest payment.

Negative Amortization (Increase in Loan Amount)
Under your loan terms, you
$\square$ are scheduled to make monthly payments that do not pay all of the interest due that month. As a result, your loan amount will increase (negatively amortize), and your loan amount will likely become larger than your original loan amount. Increases in your loan amount lower the equity you have in this property.may have monthly payments that do not pay all of the interest due that month. If you do, your loan amount will increase (negatively amortize), and, as a result, your loan amount may become larger than your original loan amount. Increases in your loan amount lower the equity you have in this property.

X do not have a negative amortization feature.

## Partial Payments

Your lender
$\square$ may accept payments that are less than the full amount due (partial payments) and apply them to your loan.may hold them in a separate account until you pay the rest of the payment, and then apply the full payment to your loan.
X does not accept any partial payments.
If this loan is sold, your new lender may have a different policy.

## Security Interest

You are granting a security interest in
123 HOYT, EVERETT, WA 98201

You may lose this property if you do not make your payments or satisfy other obligations for this loan.

## Escrow Account

For now, your loan
X will have an escrow account (also called an "impound" or "trust" account) to pay the property costs listed below. Without an escrow account, you would pay them directly, possibly in one or two large payments a year. Your lender may be liable for penalties and interest for failing to make a payment.

| Escrow |  |  |
| :--- | ---: | :--- |
| Escrowed <br> Property Costs <br> over Year 1 | $\$ 6,250.08$ | Estimated total amount over year 1 for <br> your escrowed property costs: <br> Hazard Insurance PIR, County Tax PIR |
| Non-Escrowed <br> Property Costs <br> over Year 1 | $\$ 1,500.00$ | Estimated total amount over year 1 for <br> your non-escrowed property costs: <br> HOA |
| Initial Escrow <br> Payment | $\$ 1,562.52$ | A cushion for the escrow account you <br> pay at closing. See Section G on page <br> 2. |
| Monthly Escrow <br> Payment | $\$ 520.84$ | The amount included in your total <br> monthly payment. |

$\square$ will not have an escrow account because $\square$ you declined it $\square$ your lender does not offer one. You must directly pay your property costs, such as taxes and homeowner's insurance. Contact your lender to ask if your loan can have an escrow account.

| No Escrow |  |  |
| :--- | :--- | :--- |
| Estimated | Estimated total amount over year 1. <br> You must pay these costs directly, <br> Possibly in one or two large payments <br> over Year 1 <br> a year. |  |
| Escrow Waiver |  |  |
| Fee |  |  |

## In the future,

Your property costs may change and, as a result, your escrow payment may change. You may be able to cancel your escrow account, but if you do, you must pay your property costs directly. If you fail to pay your property taxes, your state or local government may (1) impose fines and penalties or (2) place a tax lien on this property. If you fail to pay any of your property costs, your lender may (1) add the amounts to your loan balance, (2) add an escrow account to your loan, or (3) require you to pay for property insurance that the lender buys on your behalf, which likely would cost more and provide fewer benefits than what you could buy on your own.

## Loan Calculations

Total of Payments. Total you will have paid after you make all payments of principal, interest, mortgage insurance, and loan costs, as scheduled.

Finance Charge. The dollar amount the loan will cost you.

Amount Financed. The loan amount available after paying your upfront finance charge.

Annual Percentage Rate (APR). Your costs over the loan term expressed as a rate. This is not your interest rate.

Total Interest Percentage (TIP). The total amount of interest that you will pay over the loan term as a percentage of your loan amount.

Questions? If you have questions about the loan
terms or costs on this form, use the contact information below. To get more information or make a complaint, contact the Consumer Financial Protection Bureau at www.consumerfinance.gov/mortgage-closing

## Other Disclosures

## Appraisal

If the property was appraised for your loan, your lender is required to give you a copy at no additional cost at least 3 days before closing. If you have not yet received it, please contact your lender at the information listed below.

## Contract Details

See your note and security instrument for information about

- what happens if you fail to make your payments,
- what is a default on the loan,
- situations in which your lender can require early repayment of the loan, and
- the rules for making payments before they are due.


## Liability after Foreclosure

If your lender forecloses on this property and the foreclosure does not cover the amount of unpaid balance on this loan,
x state law may protect you from liability for the unpaid balance. If you refinance or take on any additional debt on this property, you may lose this protection and have to pay any debt remaining even after foreclosure. You may want to consult a lawyer for more information.state law does not protect you from liability for the unpaid balance.

## Refinance

Refinancing this loan will depend on your future financial situation, the property value, and market conditions. You may not be able to refinance this loan.

## Tax Deductions

If you borrow more than this property is worth, the interest on the loan amount above this property's fair market value is not deductible from your federal income taxes. You should consult a tax advisor for more information.

| Contact Information |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Lender | Real Estate Broker (B) | Real Estate Broker (S) | Settlement Agent |
| Name |  | WINDERMERE | JOHN L SCOTT | FIRST AMERICAN TITLE EVERETT |
| Address |  | $\begin{aligned} & 123 \text { 1ST } \\ & \text { EVERETT, WA } 98201 \end{aligned}$ | 123 2ND | 2707 COLBY AVE EVERETT, WA 98201 |
| NMLS ID |  |  |  |  |
| WA License ID |  | 659764563 |  | 764763 |
| Contact |  | BILL DER |  | DON WAN |
| Contact NMLS ID |  |  |  |  |
| Contact WA License ID |  | 08759764 |  | 896047 |
| Email |  | noemail@gmail.com |  | noemail@gmail.com |
| Phone |  | (999) 999-9999 |  | (425) 258-4104 |

## Confirm Receipt

By signing, you are only confirming that you have received this form. You do not have to accept this loan because you have signed or received this form.

## EXAMPLE



This application is designed to be completed by the applicant(s) with the Lender's assistance. Applicants should complete this form as "Borrower" or "Co-Borrower," as applicable. Co-Borrow er information must also be provided (and the appropriate box checked) when $X$ the income or assets of a person other than the Borrower (including the Borrower's spouse) will be used as a basis for loan qualification or $\square$ the income or assets of the Borrower's spouse or other person who has community property rights pursuant to state law will not be used as a basis for loan qualification, but his or her liabilities must be considered because the spouse or other person has community property rights pursuant to applicable law and Borrower resides in a community property state, the security property is located in a community property state, or the Borrower is relying on other property located in a community property state as a basis for repayment of the loan.

If this is an application for joint credit, Borrower and Co-Borrow er each agree that we intend to apply for joint credit (sign below):


If residing at present address for less than two years, complete the follow ing:


VI. ASSETS AND LIABILITIES (cont'd)

| Schedule of Real Estate | prop | ties |  | d, use continua |  | sheet.) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Property Address (enter S or R if rental being held for |  | Type of Property |  | $\begin{aligned} & \text { Present } \\ & \text { Market Value } \end{aligned}$ |  | $\underset{\& ~ L i e n s}{ }$ |  | $\begin{aligned} & \text { Gross } \\ & \text { Rental Income } \end{aligned}$ |  | $\underset{\substack{\text { Mortgage } \\ \text { Payments }}}{ }$ | Insurance, Maintenance, Taxes \& Misc. |  | Net al Income |
| 1234 Main Street <br> SPOKANE, WA 99201 | R | SFR | \$ |  | \$ | 210,027.00 |  | 2,200.00 | \$ | 1,671.00 | \$ | \$ | -21.00 |
| 121 ROCKEFELLER <br> SPOKANE, WA 99201 | PS | SFR |  | 350,000.00 |  | 210,279.00 |  |  |  | 1,691.00 |  |  |  |
| 4567 Second Street <br> SPOKANE, WA 99201 | Re | SFR |  |  |  | 3,600.00 |  |  |  | 350.00 |  |  |  |
|  |  | Totals | \$ |  | \$ | 213,627.00 | \$ | 2,200.00 | \$ | 3,712.00 |  | \$ | -21.00 |

List any additional names under which credit has previously been received and indicate appropriate creditor name(s) and account number(s):
Alternate Name


Each of the undersigned specifically represents to Lender and to Lender's actual or potential agents, brokers, processors, attorneys, insurers, servicers, successors and assigns and agrees and acknow ledges that: (1) the information provided in this application is true and correct as of the date set forth opposite my signature and that any intentional or negligent misrepresentation of this information contained in this application may result in civil liability, including monetary damages, to any person who may suffer any loss due to reliance upon any misrepresentation that I have made on this application, and/or in criminal penalties including, but not limited to, fine or imprisonment or both under the provisions of Title 18, United States Code, Sec. 1001, et seq.; (2) the loan requested
pursuant to this application (the "Loan") will be secured by a mortgage or deed of trust on the property described in this application; (3) the property will not be used for any illegal or prohibited purpose pursuant to this application (the "Loan") will be secured by a mortgage or deed of trust on the property described in this application; (3) the property will not be used for any illegal or prohibited purpose
or use; (4) all statements made in this application are made for the purpose of obtaining a residential mortgage loan; (5) the property w ill be occupied as indicated in this application; (6) the Lender, its or use; (4) all statements made in this application are made for the purpose of obtaining a residential mortgage loan; (5) the property will be occupied as indicated in this application; (6) the Lender, its
servicers, successors or assigns may retain the original and/or an electronic record of this application, whether or not the Loan is approved; (7) the Lender and its agents, brokers, insurers, servicers, successors, and assigns may continuously rely on the information contained in the application, and I am obligated to amend and/or supplement the information provided in this application if any of the material facts that I have represented herein should change prior to closing of the Loan; (8) in the event that my payments on the Loan become delinquent, the Lender, its servicers, successors or assigns may, in addition to any other rights and remedies that it may have relating to such delinquency, report my name and account information to one or more consumer reporting agencies; (9) ow nership of the Loan and/or administration of the Loan account may be transferred with such notice as may be required by law; (10) neither Lender nor its agents, brokers, insurers, servicers,
successors or assigns has made any representation or warranty, express or implied, to me regarding the property or the condition or value of the property; and (11) my transmission of this application as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or my facsimile transmission of this application containing a facsimile of my signature, shall be as effective, enforceable and valid as if a paper version of this application were delivered containing my original written signature.
Acknow ledgement. Each of the undersigned hereby acknowledges that any ow ner of the Loan, its servicers, successors and assigns, may verify or reverify any information contained in this application or obtain any information or data relating to the Loan, for any legitimate business purpose through any source, including a source named in this application or a consumer reporting agency.


Loan Originator's Signature
Date

| X |  |  |
| :--- | :--- | :--- |
| Loan Originator's/Interview er's Name <br> Loan Origination Company's Name | Loan Originator / Interview er's Identifier | Loan Originator's Phone Number (including area code) |



We fully understand that it is a Federal crime punishable by fine or imprisonment, or both, to knowingly make any false statements concerning any of the above facts as applicable under the provisions of Title 18, United States Code, Section 1001, et seq.

| Borrower's Signature: <br> $\mathbf{X}$ | Date | Co-Borrower's Signature: <br> $\mathbf{X}$ | Date |
| :--- | :--- | :--- | :--- |

Demographic Information Addendum．This section asks about your ethnicity，sex，and race．
Demographic Information of Borrower
The purpose of collecting this information is to help ensure that all applicants are treated fairly and that the housing needs of communities and neighborhoods are being fulfilled．For residential mortgage lending，federal law requires that we ask applicants for their demographic information（ethnicity，sex，and race）in order to monitor our compliance with equal credit opportunity，fair housing，and home mortgage disclosure laws．You are not required to provide this information，but are encouraged to do so．The law provides that we may not discriminate on the basis of this information，or on whether you choose to provide it．How ever，if you choose not to provide the information and you have made this application in person， federal regulations require us to note your ethnicity，sex，and race on the basis of visual observation or surname．The law also provides that we may not discriminate on the basis of age or marital status information you provide in this application．
Instructions：You may select one or more＂Hispanic or Latino＂origins and one or more designations for＂Race．＂If you do not wish to provide some or all of this information，select the applicable check box．

| Applicant－JACK AMERICA | Co－Applicant－DIANE AMERICA |
| :---: | :---: |
| Ethnicity： | Ethnicity： |
| $\square$ Hispanic or Latino | 区 Hispanic or Latino |
| $\square$ Mexican | $\square$ Mexican |
| $\square$ Puerto Rican | $\square$ Puerto Rican |
| 区 Cuban | $\square$ Cuban |
| $\square$ Other Hispanic or Latino（enter origin）： | $\square$ Other Hispanic or Latino（enter origin）： |
| （Examples：Argentinean，Colombian，Dominican，Nicaraguan， Salvadoran，Spaniard，etc．） | （Examples：Argentinean，Colombian，Dominican，Nicaraguan， Salvadoran，Spaniard，etc．） |
| $\square$ Not Hispanic or Latino | $\square$ Not Hispanic or Latino |
| $\square$ I do not wish to provide this information | $\square \quad \mathrm{I}$ do not wish to provide this information |
| Race： | Race： |
| $\square$ American Indian or Alaska Native （enter name of enrolled or principal tribe）： | $\square$ American Indian or Alaska Native （enter name of enrolled or principal tribe）： |
| $\square$ Asian | $\square$ Asian |
| $\square$ Asian Indian | $\square$ Asian Indian |
| $\square$ Chinese | $\square$ Chinese |
| $\square$ Filipino | $\square$ Filipino |
| $\square$ Japanese | $\square$ Japanese |
| $\square$ Korean | $\square$ Korean |
| $\square$ Vietnamese | $\square$ Vietnamese |
| $\square$ Other Asian（enter race）： | $\square$ Other Asian（enter race）： |
|  |  |
| （Examples：Hmong，Laotian，Thai，Pakistani，Cambodian，etc．） | （Examples．Hmong，Laotian，Thai，Pakistani，Cambodian，etc．） |
| 区 Black or African American | $\square$ Black or African American |
| $\square$ Native Haw aiian or Other Pacific Islander | $\square$ Native Haw aiian or Other Pacific Islander |
| $\square$ Native Haw aiian | $\square$ Native Haw aiian |
| $\square$ Guamanian or Chamorro | $\square$ Guamanian or Chamorro |
| $\square$ Samoan | $\square$ Samoan |
| $\square$ Other Pacific Islander（enter race）： | $\square$ Other Pacific Islander（enter race）： |
| （Examples：Fijian，Tongan，etc．） | （Examples：Fijian，Tongan，etc．） |
| $\square$ White | ® White |
| $\square$ I do not wish to provide this information | $\square \quad$ I do not wish to provide this information |
| Sex： | Sex： |
| $\square$ Female | ® Female |
| 区 Male | $\square \mathrm{Male}$ |
| $\square \quad \mathrm{I}$ do not wish to provide this information | $\square \quad \mathrm{I}$ do not w ish to provide this information |

## （TO BE COM PLETED BY FINANCIAL INSTITUTION）

 This demographic information was obtained through：$\square$ Face－to－Face Interview
$\square$ Telephone Interview
$\square$ Fax or Mail
区 Email or Internet
IF Face－to－Face：
Was the ethnicity of the Borrow er collected on the basis of visual observation or surname？$\square \mathrm{YES} \square$ NO

Was the race of the Borrow er collected on the basis of visual observation or surname？$\square$ YES $\square$ NO

Was the sex of the Borrow er collected on the basis of visual observation or surname？$\square \mathrm{YES} \square$ NO

## （TO BE COMPLETED BY FINANCIAL INSTITUTION） This demographic information was obtained through：

$\square$ Face－to－Face Interview
$\square$ Telephone Interview
$\square$ Fax or Mail
区 Email or Internet
IF Face－to－Face：
Was the ethnicity of the Borrow er collected on the basis of visual observation or surname？
$\qquad$
Was the race of the Borrow er collected on the basis of visual observation or surname？$\square \mathrm{YES} \square$ NO

Was the sex of the Borrow er collected on the basis of visual observation or surname？$\quad$ YES $\square$ NO


# THANK YOU FOR ATTENDING 

PLEASE LET US KNOW HOW WE CAN HELP YOU

## Priority

## WE HAVE SEVERAL LOCATIONS IN BOTH WASHINGTON AND OREGON TO SERVE YOU. please check out our website at www.prioritylending.com for a list of locations.

## PRIORITY HOME LENDING, LLC

1700 NW Gilman Boulevard, Suite 300 | Issaquah, WA 98027
Corporate Phone: 855.648.4663 | Company/Branch NMLS 1031451
WA CL-1031451 | AZ BK \#1022462 | CARMLA 41DBO-71795 | Licensed under the Oregon Consumer Finance Act
Licensed by the Department of Financial Protection and Innovation under the California Residential Mortgage Lending Act.

[^0]
[^0]:    This information is meant to be a guide showing the financing process. Not all transactions may follow the illustration or steps listed due to the requirements and process specific to the type of home loan a borrower qualifies for. Additional requirements, restrictions, and underwriting conditions may apply. Speak with your loan officer for details. Not a commitment to lend. Borrower must meet qualification criteria.

